

SAMPLE BEHAVIORAL EVENT INTERVIEWING QUESTIONS

One of the keys to success in interviewing is – PRACTICE! We encourage you to take the time to work out answers to these questions using one of the suggested methods – The STAR approach. The key to successful interviewing is simply being prepared for the questions and having a mental outline to follow in responding to each question. Below are sample behavioural-based interview questions:

- ✘ Describe a situation in which you were able to use persuasion to successfully convince someone to see things your way.
- ✘ Describe a time when you were faced with a stressful situation that demonstrated your coping skills.
- ✘ Give me a specific example of a time when you used good judgment and logic in solving a problem.
- ✘ Give me an example of a time when you set a goal and were able to meet or achieve it.
- ✘ Tell me about a time when you had to use your presentation skills to influence someone's opinion.
- ✘ Give me a specific example of a time when you had to conform to a policy with which you did not agree.
- ✘ Please discuss an important written document you were required to complete.
- ✘ Tell me about a time when you had to go above and beyond the call of duty in order to get a job done.

- ✘ Tell me about a time when you had too many things to do and you were required to prioritize your tasks.
- ✘ Give me an example of a time when you had to make a split second decision.
- ✘ What is your typical way of dealing with conflict? Give me an example.
- ✘ Tell me about a time you were able to successfully deal with another person even when that individual may not have personally liked you (or vice versa).
- ✘ Tell me about a difficult decision you've made in the last year.
- ✘ Give me an example of a time when something you tried to accomplish and failed.
- ✘ Give me an example of when you showed initiative and took the lead.
- ✘ Tell me about a recent situation in which you had to deal with a very upset customer or co-worker.
- ✘ Give me an example of a time when you motivated others.
- ✘ Tell me about a time when you delegated a project effectively.
- ✘ Give me an example of a time when you used your fact-finding skills to solve a problem.
- ✘ Tell me about a time when you missed an obvious solution to a problem.
- ✘ Describe a time when you anticipated potential problems and developed preventive measures.
- ✘ Tell me about a time when you were forced to make an unpopular decision.
- ✘ Please tell me about a time you had to fire a friend.
- ✘ Describe a time when you set your sights too high (or too low).